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95 FRONT STREET

NEW YORK

We have now at New York the following seeds for immediate shipment:

PRUNUS Serrata	\$5.00	PRUNUS ...	\$6.00
" Tomentosa	5.00	AUCUBA ...	2.00
" Yezoensis	5.00	ERICACEAE ...	3.00
MORUS Tartarica	(...)		

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As the collecting season is now over, it is time that dealers must advance their prices, and we are sorry that we are unable to do so. We invite your attention to the list of seedlings.

ABIES Balsamea	\$1.00	ABIES Sitkensis	\$3.00
Concolor	2.00	3.00
Magnifica	4.75	2.30
Nordmannia	2.50	Canibner	7.00
Pectinata	1.50	Comora	1.30
CEDRUS Atlantica	2.50	Belmonte	8.00
Deodara	2.00	Edulis	1.00
Libani	2.25	Flexilis	3.00
CHAMAECYPARIS,		Lambertiana	3.10
Lawsoniana	3.25	Laricio	3.00
" Aurea	5.50	Montana	2.75
CUPRESSUS Arizonica	2.25	Montana Mughus	3.50
Macrocarpa	2.50	Monticola	6.50
JUNIPERUS Communis	1.25	Nigra Austriaca	2.50
Horizontalis		Palustris	6.50
Douglasii	5.00	Ponderosa	2.00
Monosperma	2.00	Resinosa	11.00
Sabina	1.25	Strobus	3.00
Scopolorum	1.25	Sylvestris	2.00
Virginiana	1.00	" Rigensis	3.25
LARIX Europaea	2.00	Taeda	7.00
Occidentalis	4.00	PSEUDOTSUGA	
PICEA Alba	5.50	Douglasii glauca (Colo)	5.00
Canadensis	5.50	" viridis (Wash.)	7.00
Engelmanni	5.00	TRUJA Gigantea	3.00
Excelsa	1.50	Occidentalis	4.50
Mariana	7.50	" pyr amidalis	3.00
Pungens	5.50	TSUGA Canadensis	5.50

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New crop American Pinus Strobus is now in and we can deliver for Fall planting.

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A German collector has made a most attractive offer of which we are glad to give you the benefit.

ACER pseudoplatanus		BETULA Alba (White Birch)	\$ -.75
(Sycamore)	\$ -.50	CARPINUS betulus	
ACER platanoides		(Common Hornbeam)	-.75
(Norway Maple)	-.50	SPARTIUM scoparium	
		(Common Broom)	-.60

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The following remain unchanged:

CORNUS Florida	\$-.40	FAGUS sylvatica purpurea	2.05
COTONEASTER horizontalis	3.25	MAGNOLIA ...	1.50
TILIA tomentosa	\$1.75		

CABLE ADDRESS:
HERBST—NEW YORK

CODES:
A. B. C. V, IMP. & VI; RUD. MOSSE;
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BOWLING GREEN 9837

HERBST BROTHERS

ESTABLISHED 1876
95 FRONT STREET
NEW YORK

October 1927.

Gentlemen;

HERBST BROTHERS give for themselves or their principals: no warranty express or implied, as to description, quality, productiveness or any other matter of any seeds, bulbs or plants they sell and will not be responsible for the crop. All agreements are subject to strikes, accidents, delay of carriers, or any other contingency beyond our control. Quotations and offers are without engagement unless specifically and time for reply stated.

Many of our friends in the Nursery business have so persistently urged us to become the now lacking medium of facilitating and simplifying the marketing of nursery products, that recognizing our obligation to the trade, we have decided to act as intermediaries in bringing producers and buyers together by placing ourselves at their services as brokers. We have already at hand complete information about tree, shrub, plant and seedling stocks available, and are thereby enabled to locate and secure quickly what the buyers require, even the rarest species.

We trust that you will make ample use of our services which for the buyer are free, since acting as brokers, the brokerage is paid by the seller.

Please acquaint us with your wants; we shall at once inform you what stock is available and its prices.

It will be a great satisfaction to us to find that our organization aids you in your business and becomes a permanent boon to the whole Nursery Business.

Yours very truly,

HERBST BROTHERS.

